



Partnering with the Structural Pest Management Industry

Facilitating Implementation of
Structural IPM in Residential
Settings.

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Why not Partner?

- Conflict of Interest?
- Fear of Radical Views?
- Don't know how?
- Fear of getting things done?
- Don't See the need or value?



Define the Partnership Roles

- Agencies – Standards, Certifications, Enforcement?
- Educators – Research, Training, Education Materials, Consumer Expectations, Best Practices/Protocols?



Define the Partnership Roles

Pest Management Industry & Suppliers –

- Practices/Protocols
- Funding
- Research
- Training
- Bid Specifications
- Communication with Consumers



How to Partner?

- Nationally: NPMA/PPMA (Pestworld.org)
- State/Local: State Associations – Environmental Committee or Training Committee – Ask for members most aligned with IPM practices



Barriers from Industry's View

- Not productive, impatience with slow process
- Fear/mistrust of Radical Views
- Conflicting Definitions of IPM



Integrated Pest Management

Integrated Pest Management means a coordinated decision-making process that uses the most appropriate pest control methods in an environmentally and economically sound manner to meet institution pest management objectives.

Four Levels of Control

- Exclusion and Access Denial
- Habitat and Harborage Modification
- Physical and Mechanical Control
- Judicious Pesticide Use



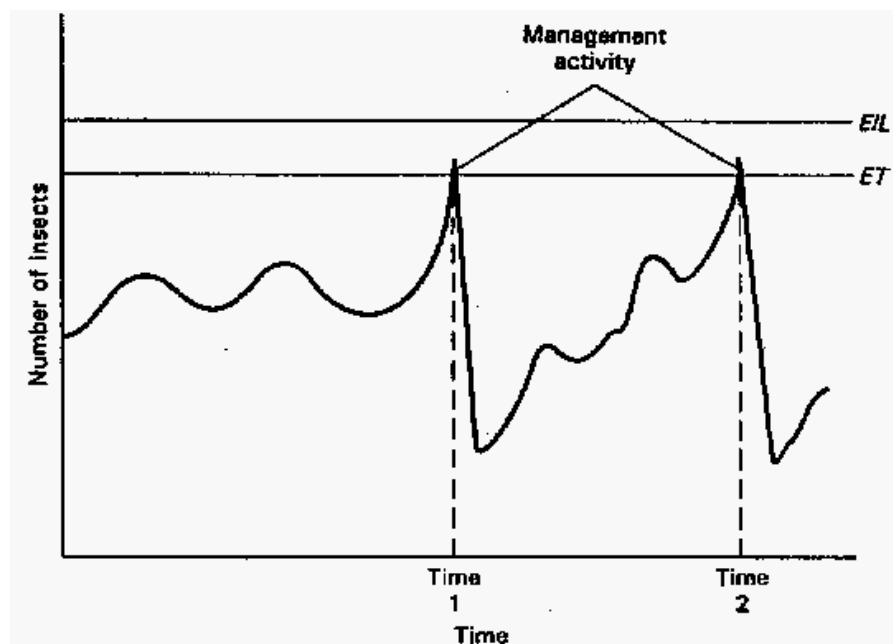
Distinctions of IPM from traditional pest control

- Proactive versus responding to pest crisis



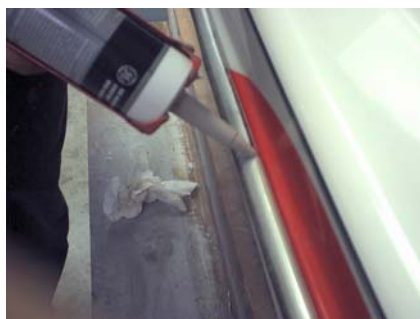
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- Integrates two or more methods versus reliance on sprays only
- Documentation and evaluation of methods versus continuance





Protocols – What to expect from IPM Practitioners

- Thorough inspection, accurate identification of pest problem
- Written recommendations with “integrated” management methods
- Regular monitoring, documentation, & evaluation of the program

Prescriptions

- Pertinent Biology
- Method of Application
- Pesticide Choices
- Education



IPM Tool Kit

- Technicians must have practical IPM tools available!





Successes

- Don't ask, don't tell policy
- Rodents, Spiders, Mosquitoes, Ants
- Caulking, Monitors, Non-repellants
- Microsoft Campus, University of Washington



Possibilities

- PPMA
- Norm Ehmann Fund
- Washington State Paper??
- IPM Star Program
- QualityPro IPM Schools

Questions?



www.edenpest.com