

# Partnering with the Structural Pest Management Industry

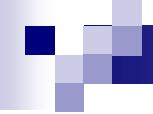
Facilitating Implementation of  
Structural IPM in Residential  
Settings.

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# Why not Partner?

- Conflict of Interest?
- Fear of Radical Views?
- Don't know how?
- Fear of getting things done?
- Don't See the need or value?



# Define the Partnership Roles

- Agencies – Standards, Certifications, Enforcement?
- Educators – Research, Training, Education Materials, Consumer Expectations, Best Practices/Protocols?

# Define the Partnership Roles

Pest Management Industry & Suppliers –

- Practices/Protocols
- Funding
- Research
- Training
- Bid Specifications
- Communication with Consumers

# How to Partner?

- Nationally: NPMA/PPMA (Pestworld.org)
- State/Local: State Associations – Environmental Committee or Training Committee – Ask for members most aligned with IPM practices

# Barriers from Industry's View

- Not productive, impatience with slow process
- Fear/mistrust of Radical Views
- Conflicting Definitions of IPM

# Integrated Pest Management

Integrated Pest Management means a coordinated decision-making process that uses the most appropriate pest control methods in an environmentally and economically sound manner to meet institution pest management objectives.

# Four Levels of Control

- Exclusion and Access Denial



- Habitat and Harborage Modification

- Physical and Mechanical Control



- Judicious Pesticide Use



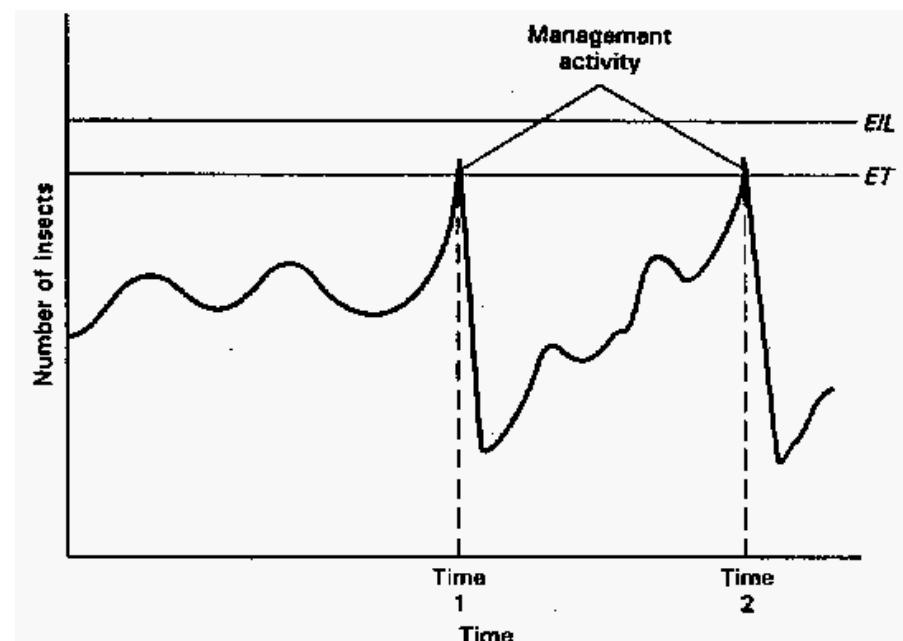
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- Integrates two or more methods versus reliance on sprays only
- Documentation and evaluation of methods versus continuance



# Protocols – What to expect from IPM Practitioners

- Thorough inspection, accurate identification of pest problem
- Written recommendations with “integrated” management methods
- Regular monitoring, documentation, & evaluation of the program

# Prescriptions

- Pertinent Biology
- Method of Application
- Pesticide Choices
- Education



# IPM Tool Kit

- Technicians must have practical IPM tools available!



# Successes

- Don't ask, don't tell policy
- Rodents, Spiders, Mosquitoes, Ants
- Caulking, Monitors, Non-repellants
- Microsoft Campus, University of Washington

# Possibilities

- PPMA
- Norm Ehmann Fund
- Washington State Paper??
- IPM Star Program
- QualityPro IPM Schools

# Questions?



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