

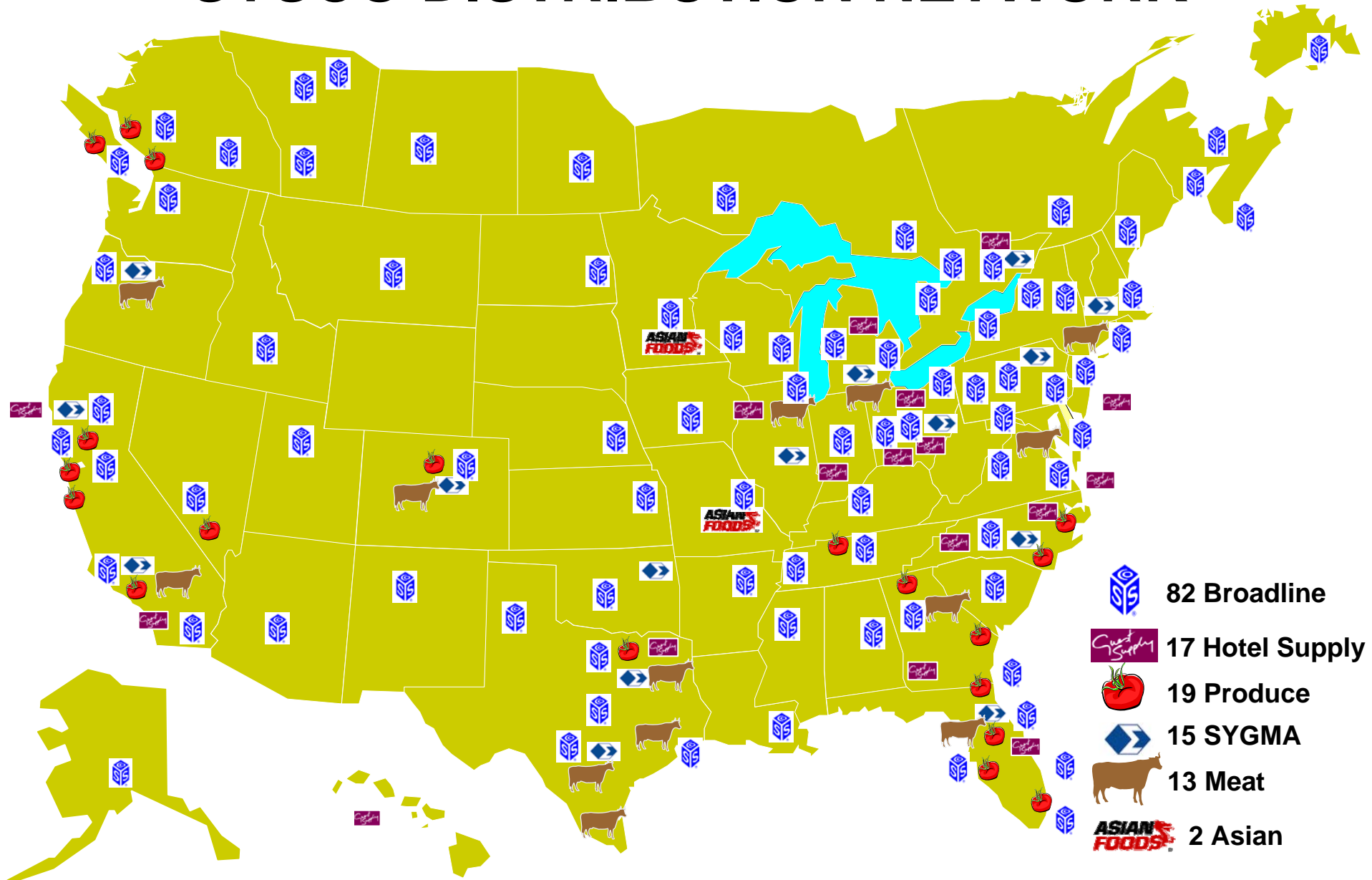
IPM SYMPOSIUM

Delivering on a Promise

April 4, 2006



SYSCO DISTRIBUTION NETWORK



SYSCO: What is important to us?

- **Mission:** Helping Our Customers Succeed
- **Core Values:** Integrity, Reliability, Autonomy, Quality
- **Vision:** SYSCO is the leading global marketer and distributor of healthy and safe, entertaining and educational, environmentally sensitive food and related products to various markets.



AGRICULTURAL SUSTAINABLE INITIATIVES

- Integrated Pest Management
- Land Grant University
- Ag-In-The-Middle
- Niche Product Development



Integrated Pest Management

- 160 Supplier locations of canned and frozen fruit and vegetable processors.
- Program developed with industry and the IPM Institute of North America
- Program Development in 2004
- Supplier Adoption 2005
- Audits of Supplier Programs 2005-06
- Stewardship Indicator Reporting in 2006



Minimum Standards

- No Biosolids used
- GMO's not grown for SYSCO Production
- Minimum Nutrient and Pesticide Application Record Requirements



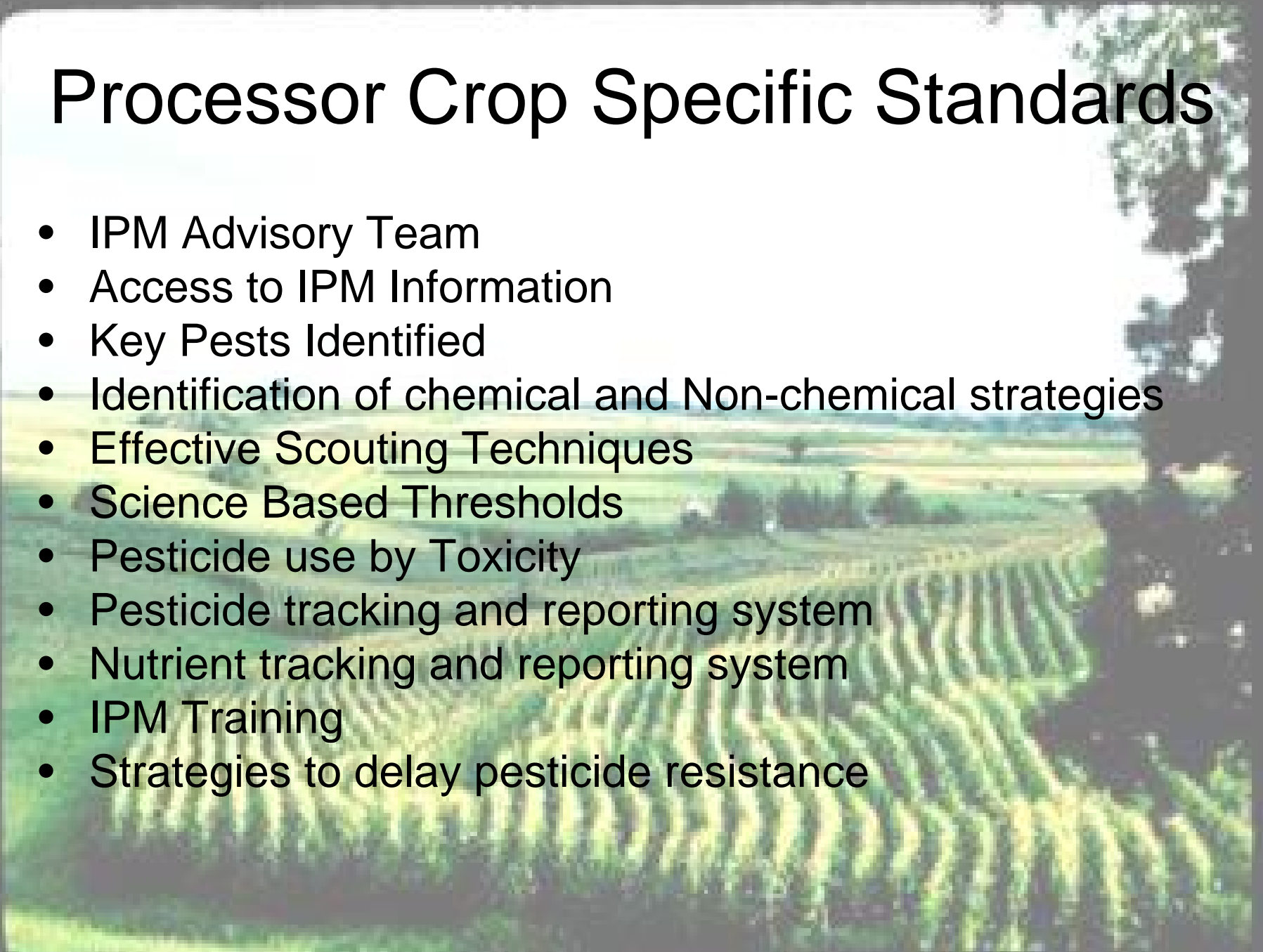
Scored General Standards

- Identify, Monitor and Protect Ecologically Sensitive Areas
- Environmental Emergency Plans
- Drift Management
- Soil Erosion
- Soil Quality
- Water Use Efficiency



Processor Crop Specific Standards

- IPM Advisory Team
- Access to IPM Information
- Key Pests Identified
- Identification of chemical and Non-chemical strategies
- Effective Scouting Techniques
- Science Based Thresholds
- Pesticide use by Toxicity
- Pesticide tracking and reporting system
- Nutrient tracking and reporting system
- IPM Training
- Strategies to delay pesticide resistance



IPM Implementation



Soil Erosion

Scouting

IPM

Drift Management

Nutrients

Integrated Pest Management

Strategy

Training

Water Use Efficiency

Pesticides